

**EIGHTH EDITION** 

## Operations Management in the Supply Chain DECISIONS AND CASES



Roger Schroeder | Susan Meyer Goldstein

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# Operations Management in the Supply Chain

**Decisions and Cases** 

Eighth Edition

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Carlson School of Management University of Minnesota







#### OPERATIONS MANAGEMENT IN THE SUPPLY CHAIN: DECISION AND CASES, EIGHTH EDTION

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## About the Authors



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#### Susan Meyer Goldstein

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## Dedication

To our families, whose encouragement and love we appreciate —Roger G. Schroeder —Susan Meyer Goldstein

## Preface

#### **FEATURES**

Operations and supply chain management is an exciting and vital field in today's complex business world. Therefore, students in both MBA and undergraduate courses have an urgent need to understand operations—an essential function in every business.

...........

This textbook on Operations Management in the Supply Chain emphasizes decision making in operations with a supply chain orientation. The text provides materials of interest to general business students and operations and supply chain management majors. By stressing cross-functional decision making, the text provides a unique and current business perspective for all students. This is the first text to incorporate cross-functional decision making in every chapter, which provides more relevance for non-majors.

The book is organized into five unique sections to help students understand the key types of decisions made by operations and supply chain managers. See the illustration below.

Introduction

- 1. Process design
- How to get work done?
- 2. Quality
  - How to satisfy customers?
- 3. Capacity and scheduling
  - When and how much work to do?
- 4. Inventory
  - How to manage parts and products?
- 5. Supply chain decisions
  - How to manage across organizations?

The text provides a balanced treatment of both service and manufacturing firms. Many books give only cursory treatment to service operations.

The most current knowledge is incorporated, including global operations, supply chain management, service blueprinting, competency-based strategy, Six Sigma, lean systems, 3D printing, blockchain technology, artificial intelligence, analytics, sustainability, and supply chain risk. Complete coverage is also provided on traditional topics, including process design, service systems, quality management, ERP, inventory control, and scheduling.

Decision-making framework for operations in the supply chain.



The Firm

While covering the concepts of operations and supply chain management in 18 chapters, the book also provides 19 case studies. A key feature of this book is learning how operations issues are tackled in real situations. The cases are intended to strengthen problem formulation skills and illustrate the concepts presented in the text. Long and short case studies are included. The cases are not just large problems or examples; rather, they are substantial management case studies, including some from Amazon, 3M, Mayo Clinic, and Polaris Industries.

The softcover edition with fewer pages than most introductory books covers all the essentials students need to know about operations management in the supply chain, leaving out only superfluous and tangential topics. By limiting the size of the book, we have condensed the material to the basics. The book is also available in Connect and LearnSmart digital versions.

This book is ideal for regular operations and supply chain management courses and also case courses and modular courses. It is particularly useful for those who desire a crossfunctional and decision-making perspective that reaches across the supply chain. Instructors can easily supplement the text with their own cases, readings, or course materials as desired.

The Connect Library and Instructor Resources contain 22 Excel templates designed to assist in solving analytic problems at the end of chapters and the case studies. These resources also contain technical chapters on linear programming, simulation, transportation method, and queuing, which can be assigned by the instructor, if desired. Using these resources covers all the main analytics in operations and supply chain management. The resources also have PowerPoint slides, a solutions manual, and the test bank. Access to these resources can be obtained from your McGraw-Hill sales representative or directly in the Connect Library.

#### Walkthrough of Key Learning Features

• Over forty Operations Leader boxes are included in the chapters to illustrate current practices implemented by leading firms

#### **OPERATIONS LEADER**

#### Nike Does It

Nike and Nike-owned Converse, among other athletic shoe brands, offer customized shoes that can be ordered online for a reasonable price and delivered within a few weeks. Customers can select from numerous fabric or leather colors and patterns on various pieces of the shoe, as well as the colors of laces, stitching, and



obsession.24k/Stockimo/Alamy Stock Photo

Shoes with a customized "fit" are significantly more elusive. While there are firms offering custom-fitted shoes, they sell at prices reflecting the significant work to individually size the shoe, most likely performed in a job shop. These shoes are custom, but not mass customized.

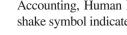
Mass customization gives custom-

soles. These shoes, with their many customizable options, are an example of successful mass customization.

ers many options, as well as the enjoyment of designing and using a product with their own personal stamp on it.

• Every function in every organization touches Operations and the Supply Chain in some manner. This is the first book to add materials in every chapter to show how topics apply to majors in Marketing, Finance, Accounting, Human Resources, and Information Systems. The handshake symbol indicates these cross-functional decisions.









• To help practice calculations, example boxes are included within chapters and solved problems are added at the end of the chapter.

**Example** Suppose demand at the receiving work center B is 2 parts per minute and a standard container holds 25 parts. It takes 100 minutes for a container to make a complete circuit from work center A to work center B and back to A again, including all setup, run, move, and wait times. The number of containers needed in this case is:

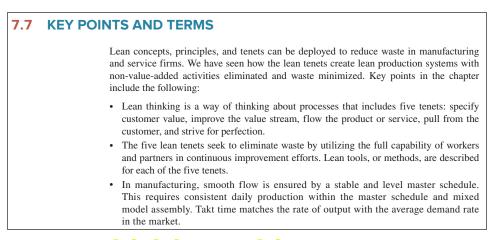
$$n = \frac{2(100)}{25} = 8$$

The maximum inventory in the production system, a useful measure of how lean the system is, equal to the container size times the number of containers (200 units =  $8 \times 25$ ), since the most inventory we can have is all containers filled:

Maximum inventory = nC = DT

Problem	1. Kanban and takt time. A work center uses kanban containers that hold 300 parts. T
	produce enough parts to fill the container, 90 minutes of setup plus run time are needed.
	Moving the container to the next workstation, waiting time, processing time at the nex workstation, and return of the empty container take 140 minutes. There is an overa demand rate of nine units per minute.
	a. Calculate the number of containers needed for the system.
	b. What is the maximum inventory in the system?
	c. A quality team has discovered how to reduce setup time by 65 minutes. If the changes are made, can the number of containers be reduced?
	d. What is the takt time for this process?
Solution	<ul> <li>a. T is the time required for a container to complete an entire circuit, in this cas 90 minutes for setup and run time plus 140 minutes to move the container throug the rest of the circuit.</li> </ul>
	$n = DT \div C = (9 \times (90 + 140)) \div 300 = 6.9$ (round up to 7)
	b. Since production will stop when all the containers are full, the maximum inventor is when all containers are full, that is, nC:
	nC = 7(300) = 2100
	c. $n = DT \div C = (9 \times (25 + 140)) \div 300 = 4.95$ (round up to 5), so yes, the number of containers can be reduced from 7 to 5.
	d. Takt time = 1/9 minute = 60/9 seconds = 6.67 seconds. Since the process produce 9 units per minute, the takt time is 1/9 minute or 6.67 seconds per unit.

• Students can both **preview** and **review** the key points and terms. These are found at the end of each chapter.



Preface

Key Terms	Toyota Production System	Push 123	Internal setup 128
	(TPS) 119	Pull 123	External setup 128
	Just-in-Time (JIT)	Perfection 124	Cellular manufacturing 129
	manufacturing 119	5 Whys 125	Preventative maintenance 129
	Lean production 119	5S 125	Cross-training 130
	Lean thinking 120	Stabilizing the master	Respect for people 130
	Waste (muda) 121	schedule 127	Kanban 130
	Value stream 121	Uniform load 127	Reducing lead time 133
	Value stream	Takt time 127	Supplier relationships 133
	mapping 121	Reducing setup time 128	Co-location 133
	Gemba 121	Single setups 128	Kaizen 135

• Twenty-two Excel spreadsheets are included for solving problems and analyzing case studies using analytic methods.

11. As cereal boxes are filled in a factory, they are weighed for their contents by an automatic scale. The target value is to put 10 ounces of cereal in each box. Twenty samples of three boxes each have been weighed for quality control purposes. The fill weight for each box is shown below.

Observation				
Sample	1	2	3	
1	10.01	9.90	10.03	
2	9.87	10.20	10.15	
3	10.08	9.89	9.76	
4	10.17	10.01	9.83	

• Case studies provide students practice in formulating and solving unstructured problems.



• Throughout the text, company and industry examples illustrate real use of the ideas.



Harrah's uses superior customer service to increase profits. Leonard Zhukovsky/123RF

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Grocery self-service is a provider-routed service. Syda Productions/Shutterstock

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 At the end of every chapter, Learning Enrichment boxes provide videos and websites where students can extend their knowledge on chapter topics using Internet content.

LEARNING ENRICHMENT (for self-study or instructor assignments)	What Is the New Product Development Process? https://youtu.be/vQZjNIRpuFg	Video 2:49
	Prototyping https://youtu.be/5SWt-TSYD08	Video 2:26
	3D Printing Prototype Example https://youtu.be/RpFTRT8FkP0	Video 3:02
	Sustainability in New Product Development https://youtu.be/-HS-slU-XTc	Video 3:56

#### **KEY CHANGES IN THE EIGHTH EDITION**

This book is known for its decision orientation and case studies. We have strengthened the decision-making framework by adding new material on digital technology, lean systems, sustainability, and global supply chains. We also include new and existing cases to address these decisions. The Eighth Edition features a new 4-color design and the following major changes:

- 1. **Cross-functional.** Most books for operations and supply chain core courses are merely summaries for majors in operations and supply chain management. None address the general business student who is interested in Marketing, Finance, Accounting, or Information Systems. We make this book more applicable and interesting to the approximately 80 percent of business students who don't major in operations and supply chain management. We add cross-functional materials in each chapter to show how the topics apply to non-majors. The handshake symbols in the margin identify the content.
- 2. Digital Technology. The Eighth Edition has substantial updates and additions on four digital technologies. 3D printing is becoming useful for producing spare parts, custom manufacturing, medical devices, dental implants, and architectural models. Blockchain software is being developed and tested by many global logistics companies. Artificial intelligence is rapidly developing for service applications, automobiles, and manufacturing plants. Analytics are being applied to both large and small databases. Analytics that are descriptive, predictive, or prescriptive in nature are discussed. These digital technologies are described in detail in several chapters in the book.
- 3. Supply Chain Sustainability. We introduce the idea of the triple bottom line regarding environmental, social, and economic sustainability. Sustainability is preserving the earth and resources for future generations. Environmental sustainability is related to global warming, clean water, clean air, and environmental protection. Social sustainability means hiring a diverse workforce, ethical practices, providing equal opportunity, and safe working conditions, for example. Economic sustainability is making a sufficient profit for the firm's survival in the future. Operations and supply chain managers are actively pursuing all three aspects of sustainability of operations and associated supply chains.





- 4. Global Supply Chains. In this new edition we have increased our attention to global supply chains by adding new sections on global services, global sourcing, and global logistics. The text explains how to make global decisions that balance the lower costs of overseas sourcing and logistics with the risks of quality failures, loss of intellectual property, increased monitoring costs, and exposure to financial and political risks.
- 5. Lean Systems. Most books discuss up to 15 techniques of lean including reduced setup time, small lot sizes, uniform load, and takt time. We have completely reorganized the lean chapter around the five tenets and principles of lean systems to include all of these techniques. This clarifies lean systems in terms of creating value for the customer, eliminating waste, ensuring flow, customer pull, and striving for perfection.
- 6. Practical Examples. The text contains over 70 practical examples of concepts, ideas, and analytics. Nineteen new Operations Leader boxes have been added for companies including Southwest Airlines, Lego Group, Culver's, Nike, LG Electronics, and Trader Joe's. In addition twenty-five existing Operations Leader boxes have been updated in the various chapters.
- 7. Learning Enrichment boxes. Every chapter ends with a Learning Enrichment box for student self-study or instructor assignments. These boxes have YouTube video links and websites that expand on the coverage in the chapter. They cover ideas from the chapter in more detail or provide examples of the how the ideas are used. This is one of the first books to make extensive use of the Internet to enrich the material covered in the text.

When reviewers of this book were asked how they would describe the text to a colleague, they said:

"I would highly recommend the book to them. While other textbooks either focus on the techniques or concepts, this book does a good job in addressing both equally well."

"A solid textbook that is well-written. Good coverage of basic operations management material."

"It is a guide to operations that takes a practical approach with a strong emphasis on case materials to put concepts into practice."

#### CHAPTER REVISIONS AND CASES FOR THE EIGHTH EDITION

- 1. **Introduction to Operations.** The first part of the chapter is rewritten to clearly define operations and supply chain management. A new section explains the role of operations in the firm and the economy including productivity calculations. The triple bottom line is defined for environmental, social, and economic sustainability. Internet links are provided in the Learning Enrichment box on sustainability and globalization.
- 2. **Operations and Supply Chain Strategy.** A new Operations Leader box on Southwest Airlines is added. Sustainability, as an objective, is added to cost, quality, delivery and flexibility. Emphasis is placed on decision making in operations that is contingent on strategy.
- 3. Product Design. New content is added on the use of 3D printing for creating prototypes. Concurrent engineering is illustrated using a new example from NASA. New Operations Leader boxes describe how The LEGO Group tackles sustainability challenges and how TPI Composites is developing and manufacturing blades for wind turbine energy systems.



- 4. **Process Selection.** There is a new example of focused operations in a service firm, Midwest Orthopedic Specialty Hospital. Two new Operations Leader boxes describe the food production system at Culver's and mass customization at Nike. We also expand on the role of 3D printing in modern manufacturing, particularly in the medical sector.
- Service Process Design. The relevance of service operations to non-majors is discussed. A new Operations Leader box on the City of Fort Collins is added. This edition is the first to offer sections on Technology for Services and Globalization of Services.
- Process-Flow Analysis. Cross-functional material is added to show its importance to systems thinking. A Learning Enrichment box is included with YouTube videos and Internet links on process mapping, Little's Law, and queueing at Disney.
- 7. Lean Thinking and Lean Systems. This chapter is completely reorganized around the five lean tenets to clarify the principles and concepts underlying lean thinking. New material is added on cellular manufacturing and the pull system. The chapter is the first to take a principle and conceptual approach to lean systems, rather than a listing of techniques and methods used.
- 8. Managing Quality. YouTube videos are added to the Learning Enrichment box to expand on ISO9000 certification, mistake proofing, and the Baldrige Award for health care. Quality is expanded to include the entire supply chain, not just the focal firm. The highly cross-functional nature of quality is emphasized.
- 9. **Quality Control and Improvement.** We explain why all business students should learn about quality control. The difference between special causes and common causes is emphasized. We clarify the differences between statistical process control and process capability. The section on Six Sigma was rewritten to expand the content.
- 10. **Forecasting.** We shift our description of forecasting to "analytics" so that students can understand how the popular focus on analytics is utilized in operations and supply chain. There is a new section on big data and its use in forecasting, along with a new Operations Leader box on how Amazon uses big data in its own forecasting. When and how to use MAD<sub>*i*</sub> is clarified, in addition to many minor clarifications in using formulas throughout the chapter.
- 11. Capacity Planning. We expand discussion about how all functions are involved in and impacted by capacity planning. Improvements in the descriptions of Sales and Operations Planning (S&OP) as well as aggregate planning help to clarify the process involved and the challenges faced. Calculations for level and chase strategies are clarified. New Operations Leader boxes on Delta Airlines and Hostess Brands make these concepts tangible for students.
- 12. Scheduling Operations. We add new material on the theory of constraints about how to identify the bottleneck constraint and eliminate it while subordinating everything else. In the Learning Enrichment box interesting YouTube videos are provided on job shop scheduling at Washburn Guitar, round-robin CPU scheduling, and the theory of constraints.
- 13. **Project Planning and Scheduling.** The chapter is updated to illustrate the many industry settings in which projects require skilled management—from manufacturing to service firms, nonprofits, and government. A new Operations Leader box on the Carlsbad Desalination Plant in San Diego provides a nice example of a major multi-government project. Other updates include the Project Management Institute's Body of Knowledge in Table 13.3.





- 14. Independent Demand Inventory. The chapter includes additional content on vendor managed inventory (VMI), along with a new Operations Leader box illustrating VMI at Procter and Gamble Co. An additional new Operations Leader box on IKEA describes the use of a min/max inventory replenishment system. The Learning Enrichment box at the end of the chapter provides video and web sources for additional information.
- 15. Materials Requirements Planning and ERP. We clarify for students exactly which elements constitute the MRP system. We also describe the use of Oracle's ERP software at Cleveland Clinic to help students understand the breadth of these system's use in industry. A new Operations Leader box on LG Electronics provides a useful illustration of how a global firm benefits from these systems.
- 16. Supply Chain Management. This is one of the first books to have a separate section on blockchain technology to explain its uses and methods. More details are also provided on the SCOR model. We rewrote the section on measures of throughput time, cash-to-cash cycle time and total delivered cost for analyzing an entire supply chain. We added a new section on the Amazon effect and omni-channel marketing, also a first in textbooks.
- 17. Sourcing. The chapter includes an entirely new section on Global Sourcing, including discussion of risks and benefits. Presentation of Total Cost Analysis is expanded. A new Operations Leader box on Trader Joe's sourcing strategy will appeal to students.
- 18. Global Logistics. A new section on Global Logistics includes a figure to illustrate the multimodal activities in global supply chains. The concepts of intermodal and shipping zones have been added and described. A new Operations Leader box on Home Depot provides insight on how online sales are served from stores and warehouses, while an expanded box on Ryder gives students a glimpse of the people and assets needed for this major 3PL provider.

#### Case Study Revisions

A few of the 19 case studies are described below:

Amazon Revolutionizes Supply Chain Management. This new case, written exclusively for this book, describes the evolution of Amazon's supply chain and its purchase of Whole Foods. It challenges students to think about how Amazon can change the future of Whole Foods to increase its revenues and earnings. The case also contrasts what Walmart is doing to use e-commerce to compete with Amazon. The case asks students to define the effect of the emergent business strategies of Amazon and Walmart on the supply chains of these companies in terms of locations, sourcing, capacity, and inventory.

Operations Strategy at BYD of China, Electrifying the World's Automotive Market. BYD, the leading electric vehicle company in the world, must develop a strategy for adapting its supply chain in the future. We updated this case from its last update in 2015 and revised the teaching note for this rapidly changing industry.

Early Supplier Integration for John Deere Skid-Steer Loader. Deere and Company must decide how to involve suppliers in the design of its new Skid-Steer Loader. This case is updated and the teaching note revised.

The Evolution of Lean Six Sigma at 3M Inc. Students are asked to evaluate 3M's use of Six Sigma and lean thinking. We added significant new information since the last update in 2012.

Consolidated Electric: Inventory Control. Management is designing a new inventory control system. The student questions are tailored to increase student learning about this system.



Altimus Brands: Managing Procurement Risk. Altimus is deciding which of four offshore suppliers offers the lowest cost and risk for future purchase contracts. We updated the case and wrote a new teaching note.

*ShelterBox: A Decade of Disaster Relief.* After the Haiti earthquake of 2010, ShelterBox provided immediate relief and is considering what decisions should be made in advance of future disasters. A new teaching note was written for this case.

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**Instructor Library.** The *Connect Operations Management* Instructor Library is your repository for additional resources to improve student engagement in and out of class. You can select and use any asset that enhances your lecture. The *Connect* Instructor Library includes:

- **Solutions Manual.** Prepared by the authors, this manual contains solutions to all the end-of-chapter problems and cases.
- **Test Bank.** The Test Bank includes true/false, multiple-choice, and discussion questions/problems at varying levels of difficulty. All test bank questions are also available in a flexible electronic test generator. The answers to all questions are given, along with a rating of the level of difficulty, chapter learning objective met, Bloom's taxonomy question type, and the AACSB knowledge category.
- **PowerPoint Slides.** The PowerPoint slides draw on the highlights of each chapter and provide an opportunity for the instructor to emphasize the key concepts in class discussions.
- **Digital Image Library.** All the figures in the book are included for insertion in Power-Point slides or for class discussion.
- Excel Spreadsheets. Twenty Excel Spreadsheets are provided for students to solve designated problems at the end of chapters.
- **Technical Chapters.** Additional Operations analytics are available in four inline Technical Chapters. These are available in the Instructor Resource Library through Connect, or by visiting the URL at www.mhhe.com/schroeder8e

The instructor and student resources can also be accessed directly at **www.mhhe.com**/ **schroeder8e**.

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> Roger G. Schroeder Susan Meyer Goldstein





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